

**Tracker**

**Name:** Click or tap here to enter text. **Company:** Click or tap here to enter text. **Month:** Click or tap here to enter text.

**\*\*Please make your answers POP!\*\***

**MONTHLY REQUIREMENTS:**

1. **Download all content from the Elite Club** website. **Share your #1 take-away** from any 3 buttons on the website (All 3 must be filled in):

1. Button name: Click or tap here to enter text.Take-away: Click or tap here to enter text.

2.Button name: Click or tap here to enter text.Take-away: Click or tap here to enter text.

3.Button name: Click or tap here to enter text.Take-away: Click or tap here to enter text.

2. **Action Step #1** completed

* Insert details of your Action Step #1: Click or tap here to enter text.

3. **Action Step #2** completed

* Insert details of your Action Step #2: Click or tap here to enter text.

4. Complete at least 2 out of 3 **The Accountability Exercise assignments**.

* Send **Accountability Exercise** template as a separate attachment.

5. **Submit 1 question** on Elite Club Group Call (write out full question).  
 1. Click or tap here to enter text.

6. Attend Elite Club Monthly Group call. List **3 take-aways from the group call** (All 3 must be filled in):

1. Click or tap here to enter text.

2.Click or tap here to enter text.

3.Click or tap here to enter text.

7. **Watch 3 videos on Elite Club website**. List 1 take-away from each video (All 3 must be filled in):

1. Video: Click or tap here to enter text.Take-away:Click or tap here to enter text.

2.Video: Click or tap here to enter text.Take-away:Click or tap here to enter text.

3.Video: Click or tap here to enter text.Take-away:Click or tap here to enter text.

8.  **Giving Back. Here are some suggestions:**

1. Put a post on Elite Club Facebook group page to encourage the group, share an idea or ask a question.
2. Send an idea to coach that could work for any of our buttons in the link. (Closing email, weekend email, flyer for title rep or realtor, etc.)
3. Send in an out of the box idea that is not from coaching or Connect that Coach could share with the group.

Which one did you pick? Click or tap here to enter text.Send **Giving Back** assignment as a separate attachment.

9. **Complete Coach Lisa’s Contribution Exercise this month**.

* Send **Contribution Exercise** as a separate attachment.

10.**Elite Club Scorecard**: Follow instructions on the Scorecard.

* Send **Scorecard** as a separate attachment.
* Wins you want to share from the scoreboard:Click or tap here to enter text.
* How many first time target orders did you open this month? (The first 3 orders for a target count): Click or tap here to enter text.

Thank you for submitting your Diamond Club Tracker and Scorecard.

**MUST BE TURNED IN BY THE LAST DAY OF THE MONTH BY MIDNIGHT!**

Sales Executive Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Coach Lisa Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Approval Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Diamond Club Guidelines**

\*\* Sales Executives going for Diamond Club status must complete 10/10 assignments on the Tracker, which includes Scorecard.

3 consecutive months must be completed to earn the halfway mark and 3 more consecutive months to earn official Diamond Club Member status. (6 months total)

**\*\* Official** **Diamond Club Members only**: You can do 8/10 on the Tracker, Scorecard is mandatory.

**\*\* Official** **Diamond Club Members only:** You can miss 1 month per calendar year, 2 months is a warning and 3 months is removal from the Diamond Club.

It will take 3 consecutive months with 10/10 assignments completed to re-instate status if you were removed.

\*\* **Executive** Diamond Club Members only: You can do 6/10 on the Tracker, Scorecard is mandatory. This is a qualifier of $125K average revenue.