

Office Meeting Agenda

Elite Club #46 June 2019

Use this document at an office meeting or before you teach a class.

1. **Title Talk:** Check out the Escrow Delays flyer I have with me so you can be in the “know” for what can delay your escrow and to educate your clients on these items. See me after the meeting for a flyer.



2. **Tip on one of our tools:** Have you seen my Lead Converter Tool to help you convert your cold or luke warm leads in to sales? I can email it to you today. It is 12 steps, already done for you that you send 1 touch every 2 weeks. I have a log to organize it as well.
3. **Reminders:** 4TH OF JULY IS AROUND THE CORNER. ARE YOU PASSING OUT FLAGS, ORDERING POSTCARDS OR SENDING LETTERS? ORDER ASAP, JULY 4TH IS COMING SOON. ALSO, I HAVE INFO ON WHERE THE FIREWORKS WILL BE HELD THIS YEAR. SEE ME AFTER THE MEETING.
4. **Marketing Tip:** Would you like a signature banner made of your name, company logo, picture and info? I have a company that will set it up for \$25. I can send you examples if you want to see.



5. **Marketing Flavor of the month:** Check out www.Corefact.com for “Father’s Day” postcards and “Summer is Here” comp card!



6. **Thank them for their business:** Thank you for your loyalty and support. We take every order seriously and my entire internal team is 100% equipped to handle all of your escrows. Thank you for trying us, staying loyal to us and referring us. You guys are awesome!



7. **Quote of the day:**