**Accountability Exercise**

***Elite Club #45 May 2019***

**3 assignments for the May Elite Club Contest.**

**Winner will be drawn June 3rd** Please fill your answers in the Accountability Exercise template. Each completed assignment will get you 1 ticket in our monthly drawing **(FYI**…I  **BOLDED**how to turn in the assignment.)

1. Write out your 3 best tools. I would like 4 bullet points about each that is the sexiest thing about that tool. **Make a list**. (***This is the info you should have with you when you prospect*)**
	1. Tool: **Click or tap here to enter text.**
	2. Tool: **Click or tap here to enter text.**
	3. Tool: **Click or tap here to enter text.**
2. Do one thing that makes you **really uncomfortable** in business. What is it? Don’t be a chicken, GO FOR IT!!!!!!!!!!!!!!!!!!!!!  **Type out the details on this one**. **Click or tap here to enter text.**
3. Write out a letter to one of your top clients and thank you for their loyal support and tell them how much their support means to you. **What did you say? Click or tap here to enter text. Who did you send it to? Click or tap here to enter text. How many deals did they give you in the past 12 months? Click or tap here to enter text. Guess if you don’t know for sure.**

 **Each assignment is worth 1 ticket!**

This is optional but you can get up to 3 tickets in our drawing if you turn in the assignments on time.

Turn it in by **May 31st** at midnight

and

WINNER DRAWN

**On June 3rd**

The winner could BE **YOU**!

#ITSGAMETIME