



Elite Club #45 May 2019

- **Elite Club Group Call:** will be **Thursday, May 23rd at 1:30 pm PST**. Please join the 60 min packed in call. **Submit one question** for the Elite Club group call to Coach Lisa by the morning of May 23rd. **THANK YOU!!**
- **Accountability PODs:** Interested in joining a POD? Then please attend the 'Intro POD Call' **Thursday, May 2nd at 1:30pm PST**.
- **Special Call: No call in May. June will be the next one!**
- **Elite Club Mastermind Event II – Save the Date: October 18-20th 2019 Las Vegas, Nevada**
- **Book Selection:** How to Lead When You're Not in Charge By Clay Scroggins
- **For questions or support:** Please reach out to any of our Elite Club committee members or Coach.
 - Kelcey Myers: Kelcey.Myers@fnf.com
 - Brian McCauley: Brian.McCauley@fnf.com
 - Laura Roberts: Laura.Roberts@ctt.com
 - Leslie Banke – Leslie.Banke@TicorTitle.com
- **Want to be an Elite Club committee member?** Please email Coach Lisa and let her know. The commitment is 1 hour a month and a few monthly email decisions, helping at events, voting & making decisions for the club.
- **New Button:** Tech Corner
- **Featured Elite Club Member: Kelly Collins, Chicago Title** ★Elite Degree Graduate and Revenue Disruptor Sales Coaching★
- **New Coaching Programs:** Revenue Disruptor, Elite TTP% and Elite Superstars Coaching Programs! Waitlists open for **July 2019!**
- **Monthly GRAND PRIZE Winner: Dan Tran** won \$100, **Tracy Sherrell** won \$50 and **Kim Retzlaff** won a **free coaching session** for the April 2019 Elite Club contest!!! Will you be next? Make sure to send your **Accountability Exercises, Monthly Action Steps, Contribution Exercises & Coaching Referrals**. The winner could be you!
- **Diamond Club:** If you are interested in being a Diamond Club Member, please make sure you complete **ALL** of the items in the Diamond Club Tracker and Elite Club Scorecard. Follow all directions. Must be turned in by midnight on the last day of the month. See the "Diamond Club" button for more details.
- **The Elite Club LOVES your suggestions:** Please email Coach or one of the Elite Club Committee members to share your ideas with us 😊
- **The Elite Club really LOVES your contributions:** If you have a contribution to the Elite Club content that can be shared with Elite Club members, please email Coach Lisa and get a ticket in the **MONTHLY DRAWING!!!**
- **The Elite Club Facebook Page:** Check out our Elite Club Facebook Page for Elite Club members only. Please post in there and participate on posts. This is your Club!!! Great way to connect with other members around the nation.

Coaching Program Start Dates:

1. Elite Degree Sales Coaching - July 2019

(0-3 years in title sales)

6 month program - \$600/month

2. Elite TTP – Top Ten % Sales Coaching - July 2019 ***NEW***

(4+ years in title sales)

For Sales Executives that want to get into the top 10% in the nation or stay in the top 10%.

6 month program - \$650/month

3. Revenue Disruptor - July 2019

(ANY years in title sales)

1 Topic: Purposeful Prospecting

3 month program - \$500/month

4. Elite Superstars – July 2019 ***NEW***

(Custom Coaching)

No Moneywork. No scores. No ranking. No leaderboard. Just Coaching. Going rogue!

3 month program - \$699/month