



**Elite Club #44 April 2019**

- **Elite Club Group Call:** will be **Tuesday, April 16<sup>th</sup> at 1:30pm PST**. Please join the 60 min packed in call.  
**Submit your questions** for the Elite Club group call to Coach Lisa by the morning of April 16th. **THANK YOU!!**
- **Accountability PODs:** Interested in joining a POD? Then please attend the 'Intro POD Call' **Thursday, May 2<sup>nd</sup> at 1:30pm PST**.
- **Special Call: Listing with the Stars Continuation** on **Thursday, April 4<sup>th</sup> at 1:30pm PST**.
- **Elite Club Mastermind Event II – October 18-20th 2019 Las Vegas, Nevada**
- **Book Selection:** "Fanatical Prospecting" Guide to opening sales conversations and filling up your pipeline.  
By Jeb Blount and Mike Weinberg
- **For questions or support:** Please reach out to any of our Elite Club committee members or Coach.
  - Kelcey Myers: Kelcey.Myers@fnf.com
  - Brian McCauley: Brian.McCauley@fnf.com
  - Laura Roberts: Laura.Roberts@ctt.com
  - Leslie Banke – Leslie.Banke@TicorTitle.com
- **Want to be an Elite Club committee member?** Please email Coach Lisa and let her know. The commitment is 1 hour a month and a few monthly email decisions, helping at events, voting & making decisions for the club.
- **New Button:** Tech Corner – coming soon!
- **Featured Elite Club Member: Susanne Lucas, Fidelity Title**★Elite Degree Graduate & in Elite VIP Sales Coaching★
- **New Coaching Program: Revenue Disruptor and Lender Coaching Program!** Waitlists open for **July 2019!**
- **Monthly GRAND PRIZE Winner: Susanne Lucas (FNF)** won the **\$100 GRAND PRIZE** for March 2019 Elite Club contest!!! Will you be next? Make sure to send your **Accountability Exercises, Monthly Action Steps, Contribution Exercises & Coaching Referrals**. The winner could be you!
- **Diamond Club:** If you are interested in being a Diamond Club Member, please make sure you complete **ALL** of the items in the Diamond Club Tracker and Elite Club Scorecard. Follow all directions. Must be turned in by midnight on the last day of the month. See the "Diamond Club" button for more details.
- **The Elite Club LOVES your suggestions:** Please email Coach or one of the Elite Club Committee members to share your ideas with us 😊
- **The Elite Club really LOVES your contributions:** If you have a contribution to the Elite Club content that can be shared with Elite Club members, please email Coach Lisa and get a ticket in the **MONTHLY DRAWING!!!**
- **The Elite Club Facebook Page:** Check out our Elite Club Facebook Page for Elite Club members only. Please post in there and participate on posts. This is your Club!!! Great way to connect with other members around the nation.

# Coaching Program Start Dates:

## **Elite Degree Sales Coaching - July 2019**

(0-3 years in title sales)

6 month program

## **Elite VIP Sales Coaching - July 2019**

(4+ years in title sales or Elite Degree graduate)

6 month program

## **Revenue Disruptor - July 2019**

(ANY years in title sales)

\*Preferred that you are an Elite Coaching Graduate\*

3 month program

## **Maintenance Coaching Program - Available NOW!**

(Elite Coaching Graduates only)

Month to month. No contract. No Moneywork.