**Elite Club Packet #36**

**August 2018**

1. Elite Club Bulletin 
2. Appreciation Letters: 
   1. Appreciation Letter Paper 
   2. New Listing Letter 
   3. Thank you Letter 
   4. Escrow Close Letter 
3. Projectbook/Prospecting
4. Weekend Email 
5. Flyer Ideas for sales executive 

a. 

b. 

1. 1-3 Flavor of the month for Realtors 

a. 

b. 

c. 

1. Mastermind Video with Coach Lisa 
2. Closing Email 
3. Office Meeting Agendas 
4. Lisa’s Best Practice 
5. Any changes or Updates 
6. Manager’s Mastermind 
7. ITS Connect Now 
8. Sam’s Secret Escrow Sauce 
9. Breakthrough Broker 
10. Group Call & Time 
11. Featured Elite Club Member 
12. Bonus – Contest & Moneywork 

a. Moneywork Template

1. Contest Details 
2. Chelsea – Social Selling 
3. Travis Thom – Facebook Specialist 
4. Diamond Club 

a. Diamond Club Tracker (Add to Dropbox)

b. Diamond Club Scorecard (Add to Dropbox) 

1. POD 

a. POD Call Intro class date? 

1. Elite Club Committee 
2. Special Group Call 
3. Index Content Page 