



Elite Club #37 September 2018

- **Elite Club Group Call:** will be Thursday, **September 27th @ 1:00pm PST**. Please join the 60 min packed in call.
- **Submit your questions** for the Elite Club group call to Coach Lisa by the morning of **September 27th**. **THANK YOU!!**
- **Accountability POD:** Interested in joining a POD? Then please attend the Intro POD Call on **September 6th @ 3:45pm PST**.
- **All Group POD call:** Is for active POD members only **September 18th @ 3:45pm PST**
- **Special Call:** “Vulnerable Volunteers” **September 13th @ 11:00am PST**. **Come check it out!**
- **Book Selection:** Download on Audible - “The Happiness Advantage” by Shawn Achor
- **For questions or support:** Please reach out to any of our Elite Club committee members or Coach.
 - Kelcey Myers: Kelcey.Myers@fnf.com
 - Brian McCauley: Brian.McCauley@fnf.com
 - Tiffany Kietzke: TiffanyK@ctt.com
 - Laura Roberts: Laura.Roberts@ctt.com
- **Want to be an Elite Club committee member?** Please email Coach Lisa and let her know. The commitment is 1 hour a month and a few monthly email decisions.
- **New Button:** Managers Corner: Best practices/tips from managers around with country within the FNTG brand.
- **Featured Club Member:** for last month was **Judy Williams!!!!!!!** Elite VIP Sales Coaching graduate!! If you have any questions for her please feel free to email Coach Lisa and she will get you the answers. Congrats **Judy!!!!**
- **EliteTitle Stars:** has a waiting list going for September 2018. Only 1 course this year for graduates of the Elite VIP 1.0. It is 4 months long, 2 sessions a month, group call, \$650 a month, light MW.
- **Upcoming Elite Club Event:** If you are interested in our first ever elite Club Event. Join us in Las Vegas October 26-28th. To RSVP, please send Coach Lisa an email if you haven’t already. 2 day event.
- **Monthly GRAND PRIZE Winner: Veronica Johnson** won the **\$100 GRAND PRIZE** for July 2018 Elite Club contest!! Congrats Veronica!!! Will you be next? Make sure to send your **WINS, Moneywork, 2 Monthly Action Steps, Contribution Exercises & Coaching Referrals**. The winner could be you!
- **Diamond Club:** If you are interested in being a Diamond Club Member, please make sure you complete **ALL** of the items in the Diamond Club Tracker and Elite Club Scorecard. Follow all directions. Must be turned in by midnight on the last day of the month. See new “Diamond Club” button for more details.
- **The Elite Club LOVES your suggestions:** Please email Coach or one of the Elite Club Committee members to share your ideas with us ☺
- **The Elite Club really LOVES your contributions:** If you have a contribution to the Elite Club content that can be shared with Elite Club members, please email Coach Lisa and get a ticket in the **MONTHLY DRAWING !!!**
- **The Elite Club Facebook Page:** Check out our Elite Club Facebook Page for Elite Club members only. Please post in there and participate on posts. This is your Club!!! Great way to connect with other members around the nation.
- **Reminder:** All wins submitted must be associated with coaching or Elite Club with an explanation of how they are associated in order to get the credit.
- **Suggestion:** Start to friend people on Elite Club Facebook page! Post our Elite Club logo on your wall. Need it? Email me ☺
- **Don’t Forget:** There are **5** ways to enter our **MONTHLY DRAWING!!!**
 - 1. Win Bin:** - Submit any win from coaching or elite club in that month and receive 1 ticket per win.
 - 2. Moneywork:** - 3 assignments, 3 tickets at stake! You can turn in 1, 2, or 3 assignments. 1 ticket per.
 - 3. Action Steps # 1 & # 2:** Do the Action step within 24 hours and receive 1 ticket in the drawing!
 - 4. Refer an FNTG Sales Executive:** to Elite Sales Coaching waiting lists (openings listed below)- receive 1 ticket.
 - 5. Contribution Ticket:** Look out for the email telling you what this month contribution exercise is. What you share may be shared with the whole Elite Club, we appreciate you giving back to the club! 1 ticket.

Coaching Program start dates:

Elite Degree Sales Coaching - September 2018 & January 2019

(0-3 years in title sales)

6 month program

Elite VIP Sales Coaching - September 2018 & January 2019

(3+ years in title sales or Elite Degree graduate)

6 month program

Elite Title Stars - January 2019

(Graduate from Elite VIP or \$120k+/mo. in production)

4 month program

SEL - October 2019

(Sales Manager coaching program teamed up with Steve D.)

5 month program