**Elite Club #32 Moneywork – April 2018**

**\*\*Please read the original Moneywork email that coach sent you\*\***

**\*Please put your answers in RED!\***

**Name:** Click here to enter text. **Company:** Click here to enter text. **Date:** Click here to enter text.

1. Sign up for Instagram if you haven’t’ already**.** **Are you signed up on Instagram?** Click or tap here to enter text.
2. Follow everyone in your elite database. **How many did you follow from this exercise**? Click or tap here to enter text.
3. Post your company logo on Instagram and talk briefly about why you like working for this company. **Did you post your company logo?** Click or tap here to enter text.
4. Call 5 agents and ask them how many deals have they generated as a direct result from Instagram. Then tell them about the Instagram packets you have and set an apt to share. **Who did you call?**
5. Click or tap here to enter text.
6. Click or tap here to enter text.
7. Click or tap here to enter text.
8. Click or tap here to enter text.
9. Click or tap here to enter text.

**How many apts did you set?** Click or tap here to enter text.

1. Update your database. I need final counts for each category. #’s only:

**Maintenance Clients: A:** Click or tap here to enter text.**B:** Click or tap here to enter text. **C:** Click or tap here to enter text. **D:** Click or tap here to enter text. **Targets:** Click or tap here to enter text. **Mega Targets (40+ deals a year):** Click or tap here to enter text.**Managers:** Click or tap here to enter text. **Owners:** Click or tap here to enter text. **Assistants:** Click or tap here to enter text. **EO (independent escrow officers only):** Click or tap here to enter text.**How many are lenders?** Click or tap here to enter text. **Grand total:** Click or tap here to enter text.

1. Ask your manager to sit down with you and call 3-5 of your BEST clients and say hello and how much you guys appreciate working with them and if they need anything they can always call your manager. If you get a voicemail leave a joint voicemail and make it fun!! **Who did you call?**
2. Click or tap here to enter text. **Live or VM?** Click or tap here to enter text.
3. Click or tap here to enter text. **Live or VM?** Click or tap here to enter text.
4. Click or tap here to enter text. **Live or VM?** Click or tap here to enter text.
5. Click or tap here to enter text. **Live or VM?** Click or tap here to enter text.
6. Click or tap here to enter text. **Live or VM?** Click or tap here to enter text.

**How did it go?** Click or tap here to enter text.