

Only 3 assignments for the **April contest!!** Winner will be drawn May 1st ☺

MONEYWORK: (FYI...I **BOLDED** how to get the assignment to me.)

1. Sign up for Instagram if you haven't already. Here are 3 things you need to do to get credit for this assignment.
 - A. Follow everyone in your elite database. **How many did you follow from this exercise?** _____
 - B. Post your company logo on Instagram and talk briefly about why you like working for this company. **TAG ME @coachelsee**
 - C. Call 5 agents and ask them how many deals have they generated as a direct result from Instagram. Then tell them about the Instagram packets you have and set an apt to share. **Who did you call** _____ **and how many apts did you set?** _____
2. Update your database. I need final counts for each category. Maintenance Clients:
A: _____ B: _____ C: _____ D: _____ Targets: _____ Mega Targets (40+ deals a year): _____ Managers: _____ Owners: _____ Assistants: _____ EO (independent escrow officers only): _____ How many are lenders? _____ Grand total: _____ **Counts only**
3. Ask your manager to sit down with you and call 3-5 of your BEST clients and say hello and how much you guys appreciate working with them and if they need anything they can always call your manager. If you get a voicemail leave a joint voicemail and make it fun!! **Who did you call?** _____ **LIVE or VM and how did it go?** _____

Each assignment is worth 1 ticket!

This is optional but you can get up to 3 tickets in our drawing if you turn in the assignments on time.

Turn it in by April 30th 5pm

and

WINNER DRAWN

May 1st

The winner could BE YOU!

#JUSTDOIT #YOU GOT THIS

