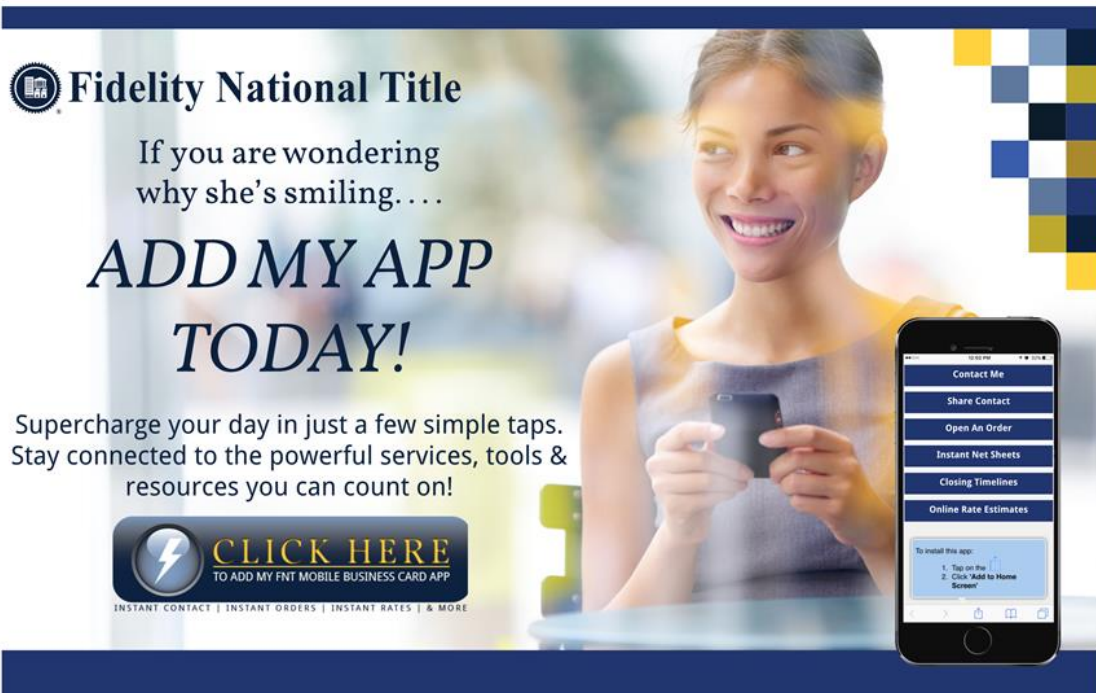


#4b Flyer Ideas for Sales Executive

Elite Club #19 March 2017



Fidelity National Title

If you are wondering why she's smiling. . . .

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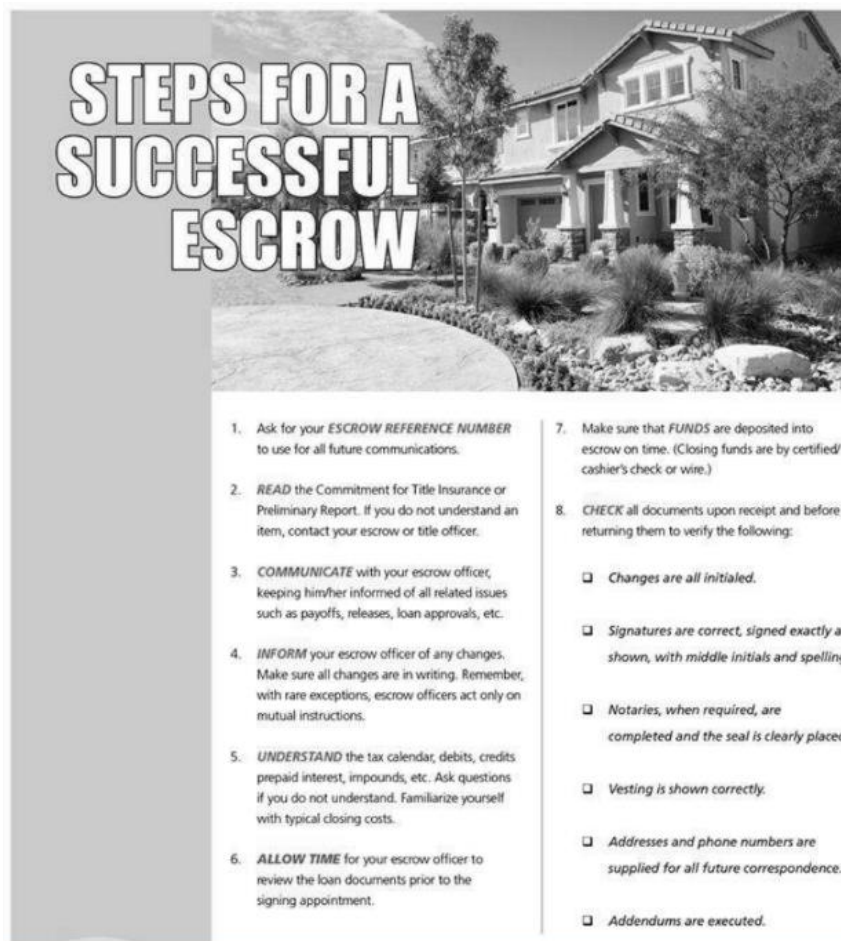
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STEPS FOR A SUCCESSFUL ESCROW

1. Ask for your **ESCROW REFERENCE NUMBER** to use for all future communications.
2. **READ** the Commitment for Title Insurance or Preliminary Report. If you do not understand an item, contact your escrow or title officer.
3. **COMMUNICATE** with your escrow officer, keeping him/her informed of all related issues such as payoffs, releases, loan approvals, etc.
4. **INFORM** your escrow officer of any changes. Make sure all changes are in writing. Remember, with rare exceptions, escrow officers act only on mutual instructions.
5. **UNDERSTAND** the tax calendar, debits, credits prepaid interest, impounds, etc. Ask questions if you do not understand. Familiarize yourself with typical closing costs.
6. **ALLOW TIME** for your escrow officer to review the loan documents prior to the signing appointment.
7. Make sure that **FUNDS** are deposited into escrow on time. (Closing funds are by certified/cashier's check or wire.)
8. **CHECK** all documents upon receipt and before returning them to verify the following:
 - ☐ Changes are all initialed.
 - ☐ Signatures are correct, signed exactly as shown, with middle initials and spelling.
 - ☐ Notaries, when required, are completed and the seal is clearly placed.
 - ☐ Vesting is shown correctly.
 - ☐ Addresses and phone numbers are supplied for all future correspondence.
 - ☐ Addendums are executed.