Elite Club member,

OK, I am going to make it **SUPER EASY** this month so we have more people in the drawing! Please make time in the next few weeks to turn in your Moneywork! We have 2 separate drawings! Moneywork and WINS!

**Winner will be drawn March 31st  **

**\* CONTEST RULES**

1.       All 3 assignment must be turned in to receive 1 ticket in our drawing by the deadline—you get an additional ticket if you do the bonus + all 3 assignments. Send an email to Lisa.Crown@fnf.com with your moneywork by **March 30th 5pm** or sooner.

2.       Every **WIN/Success Story** you turn in as a direct result from your coaching with Lisa or you got this win directly from the Elite Club; you will earn 1 ticket in a separate drawing. Be as detailed as possible with YOUR specific win/success story. Each win gets 1 ticket.

**Drawing #1---MONEYWORK:       (**FYI…I  **BOLDED** how to get the assignment to me.)

1. Sit down with your escrow officer and make 10 calls to your top A clients. THANK THEM FOR THEIR LOYALTY!!!! Only purpose of the call. (if you are title only, then call me I have a  different assignment for you). **Who did you call, what was their reaction**?
2. Get a list together of all the NEW licenses in your area. Add them to your database, friend them on Facebook and start planning a NEW AGENT class or meeting. GOAL is 4-10 attendees. I have the new license questionnaire, email me if you want a copy. And have them all fill it out and your check list too! **I need a list of names**, did you **add to your database** and **facebook** and **what date is your NEW AGENT class**. **What did you call it**? #SOARINGEAGLES
3. Update me on your 12 step. How many apts have you gotten from the 12 step?:\_\_\_\_ Is it updated?\_\_\_\_\_ Any wins:\_\_\_\_\_ Any challenges?:\_\_\_\_\_ What 2 dates a month do you work on it? Is your follow up log updated?:\_\_\_\_ **numbers only**
4. **\*BONUS\*:**  POST A SELFIE on facebook and ask others to join you in posting a selfie of themselves, tell them your goals is to see 30-50 smiling faces! Tell them you will do a drawing for a cool bag of company stuff within 5 days. **How many selfies did you get?:\_\_\_\_\_\_ Who won the prize?:\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Drawing #2---WIN BIN: Any win from Elite club or Elite Sales Coaching, please share. Each win gets 1 ticket in our drawing!**

**Good luck!!! Hope to see your name in the drawing(s)!! This is optional, you don't have to participate. Hope you do!**

***Quote of the month: “My main focus is to remain focused.”***

WINNER DRAWN

March 31st

The winner could BE **YOU**!

#JUSTDOIT