OK, I am going to make it **SUPER EASY** this month so we have more people in the drawing! Please make time in the next few weeks to turn in your Moneywork! We have 2 separate drawings! Moneywork and Win Bin!

**Winner will be drawn February 28th  **

**\* CONTEST RULES**

1.       All 3 assignments + bonus must be turned in to receive 1 ticket in our drawing by the deadline. Send an email to [Lisa.Crown@fnf.com](mailto:Lisa.Crown@fnf.com) with your moneywork by **Feb 27th  at 5pm** or sooner.

2.       Every **WIN/Success Story** you turn in as a direct result from your coaching with Lisa or you got this win directly from the Elite Club; you will earn 1 ticket in a separate drawing. Be as detailed as possible with YOUR specific win/success story. Each win gets 1 ticket.

**MONEYWORK:       (**FYI…I  **BOLDED** how to get the assignment to me.)

1. Feedback: Call 1 person who is going to be 100% honest with you that’s in your business. Ask them these 3 questions. We only want the truth. **Submit your answers**. 1. What can I be doing better in my business this year? 2. Is there something I should change that I am currently doing in my business. 3. What do you think is the best way to work with the Mega producers in our area?
2. Write 10 NEW ideas for a realtor to post on Facebook that could help them get their phone to ring? **Turn in the 10 ideas.**
3. Call 3 realtors that USE you for business and ask them if you can film them to do a 60 second or less video on facebook to attract buyers and sellers. Tell them you have ideas!!  **Who did you call and set an apt with?**
4. **\*BONUS\*:**  2 hour power hour. CALL AS MANY TARGETS AS YOU CAN. How many did you call?\_\_\_\_\_ How much time did you put on the clock?:\_\_\_ How many apts did you set?:\_\_\_\_ **Any feedback on this exercise. Fill in the #’s.**

**PLEASE TURN IN YOUR WINS! Any win from Elite Club or Elite Sales Coaching, please share. Each win gets 1 ticket in our drawing!**

**Good luck!!! Hope to see your name in the drawing(s)!! This is optional, you don't have to participate. Hope you do!**

***Quote of the month: “Ask yourself if what you are doing today is getting you closer to where you want to be tomorrow. “***

WINNER DRAWN

February 28th

The winner could BE **YOU**!

#JUSTDOIT