

Elite Club member,

Welcome November! OK, I am going to make it **SUPER EASY** this month so we have more people in the drawing! Please make time in the next few weeks to turn in your moneywork! We have 2 separate drawings! Moneywork and WINS!

Winner will be drawn **November 30<sup>th</sup>** 😊

### **\* CONTEST RULES**

1. All 3 assignment must be turned in to receive 1 ticket in our drawing by the deadline—you get an additional ticket if you do the bonus + all 3 assignments. Send an email to [Lisa.Crown@fnf.com](mailto:Lisa.Crown@fnf.com) with your moneywork by Nov 29<sup>th</sup> or sooner.
2. Every **WIN/Success Story** you turn in as a direct result from your coaching with Lisa or you got this win directly from the Elite Club; you will earn 1 ticket in a separate drawing. Be as detailed as possible with YOUR specific win/success story. Each win gets 1 ticket.

### **MONEYWORK:**

(FYI...I underlined and **BOLDED** how to get the assignment to me.)

1. Time to follow up with broker owners you are working. Write a list of 5-10 ideas, tools, concepts, and suggestions, classes you can call them about to share new fresh ideas or concepts to help their office grow. Call at least 1-3 brokers that you work with. Ask if they have a minute you want to follow up with them and thank them for the opportunity to work in their office and you have some fresh ideas that you want them to take advantage of. **Need name and how the call went.** Set an apt for follow up or touching base if you want to.
2. Make a list of 4-6 class ideas you would want to see that you could implement and teach. **Write a list of class name ideas only.**
3. Update me on your projectbook. What challenges are you having? What wins are you having? Is it a habit for you? What would you change about it? Is the BELLY TO BELLY working or do you recommend I change it? **Feedback.**
4. **\*BONUS\*:** Purchase a “gratitude journal” Everyday write 3 things you are grateful for and 1 thing about yourself that you love or are proud of about yourself. Give yourself a compliment. (If you turn in a picture of your journal and 3 days’ worth of journal and dates, you get an extra ticket in the drawing.)

*Good luck!!! Hope to see your name in the drawing(s)!! This is optional, you don't have to participate. Hope you do!*

**Quote of the month: If you want something you have never had then you have to be willing to do something you've never done.**

**WINNER DRAWN November  
30<sup>th</sup>**

**The winner could BE YOU!**

**#JUSTDOIT**