***#7 Closing Email***

***Elite Club #16 December 2016***

Subject: 5 tips for your closing!

HAPPY DECEMBER!

Last month of the year! WOW, time flies when you’re having fun in Real Estate! Just a super quick “**THANK YOU AGAIN**” for closing your deals with us in November and in the past year! This email is also a “**reminder**” to expose this “**JUST SOLD**” as much as you can before the New Year. I always say, **Your marketing effort in one month, effects the inventory in the next month**” So I strongly recommend these 5 tips for your closing…

1. Promote your sale on Facebook! DO a LIVE Video and try it. Share the great news!
2. Post it on Instagram and write a blurb have all the highlights of the sale
3. Send a JUST SOLD letter to nearby homeowners
4. Call 25-50 Absentee owners in the area and see if they are thinking of selling and tell them about your sale
5. Send an email to your sphere of influence database and let them know about the great news as well.

5 Tips to kick off the New Year with New Appointments! Also, have you heard about “**Reach 150?**” It’s an alternative to YELP! This program is designed so you can control the people who post a recommendation about you. It really works! Actually, I am in the process of building my Reach 150… so if you feel I did a great job for you, it would mean a lot to me if you wrote me a review on my Reach 150. Click the link below.

Thank you for your past, present and future business. CHEERS TO THE NEW YEAR coming soon!!

<Insert you Reach 150 link here>

Bring it on 2017!

<Your info here>